



Track Record
Data powered coaching

Session Plan - Leverage your strengths



1. Player philosophy - understand the intent
2. What roles will you play?
3. Refine through your teammates - performance conversations in practice

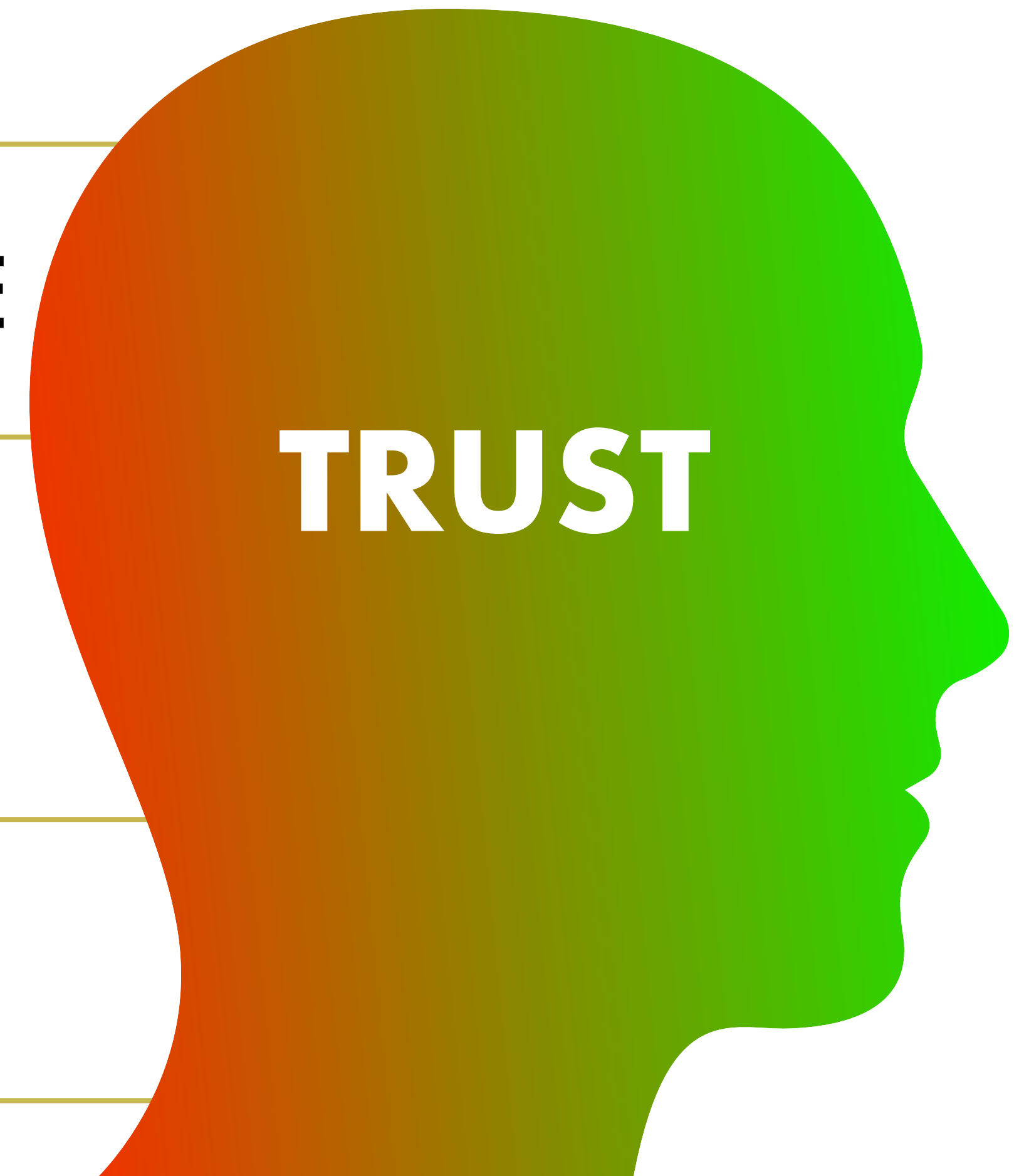
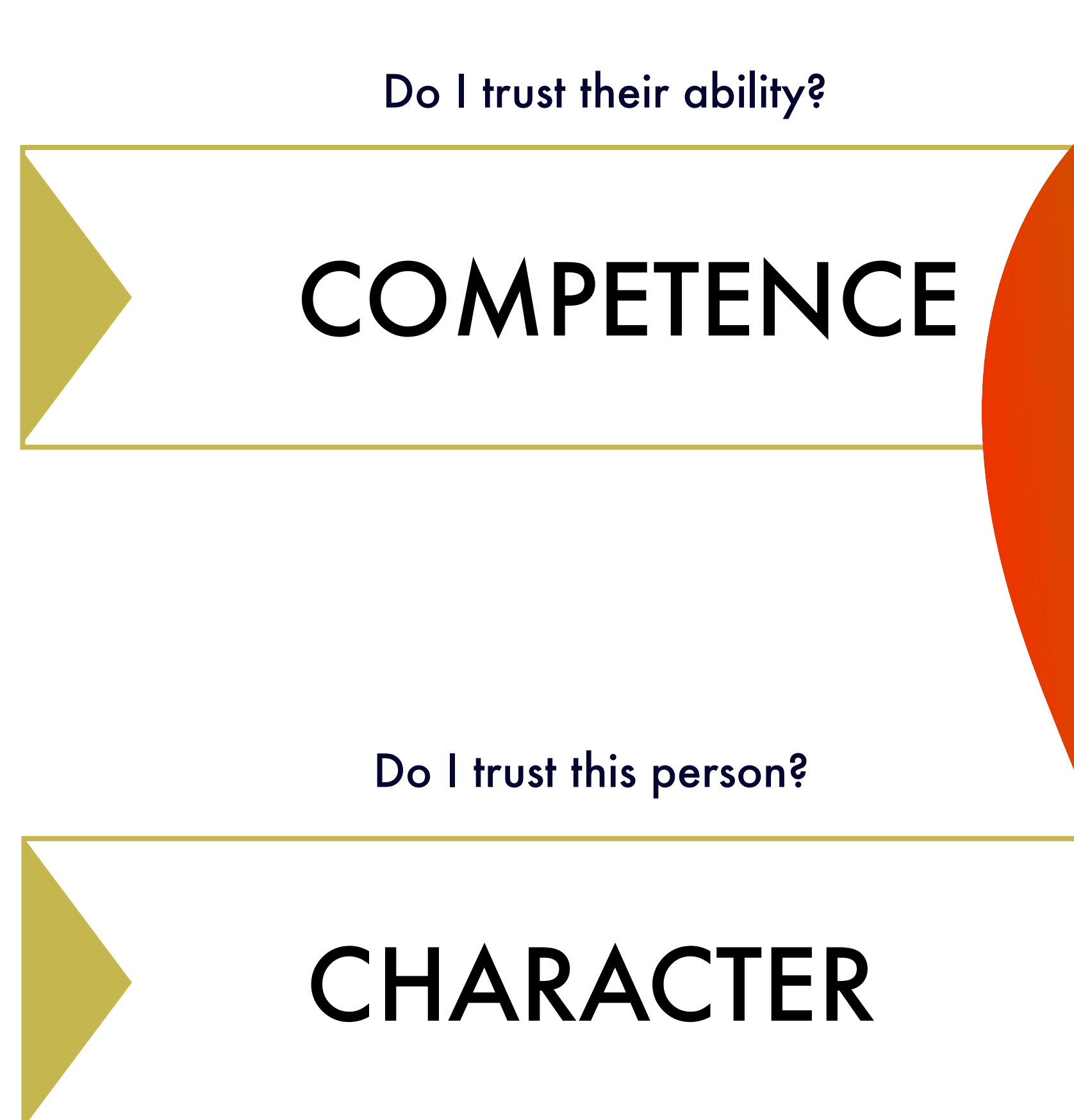


The Team Win : In 62 days -

A high performing cohesive team that has taken full ownership of the outcome for WR, are future focussed in their thinking and have stepped up, role modelling leadership that could contribute at a group level



Performance Enhancing Trust as a Virtual Team Player



Intent as a leader



Using 1 significant event from your past (positive or negative), describe how that has influenced you to shape your current leadership style/philosophy.

Share with a partner



Break

| What role do you want to play?



Review the cards and the challenge/threat state behaviours that go with them

Pick the one that most accurately depicts the role you need to play for this team

Linked to your aspirational value/win describe to the team how you intend to play this role and the value you think it will add to the team



Break

| What role do you want to play?



For each teammate - based on the role they want to play for the team :

- what do they need to dial up (skills/knowledge/attitude/behaviours)?
- what do they need to dial down (skills/knowledge/attitude/behaviours)?

Write 1 post it for each component ready to give to the other person

Speed dating feedback



Break

Player Contribution



Share your summary with teammates:

1. Your learnings from your individual scores and feedback
2. Your intent/aspirations going forwards
3. What the team will see from you
4. What support you would like from the team

Set the environment up for success



What & How
Purpose
Win
Values
Actions

High levels of Expectations

What & How
Asking (not tell)
Following up
Care
Interest

High levels of Support

Demonstrating
expectations
and support

**High levels of consistent
role modelling**